

Turnover statistics






The turnover statistics can be used in all account areas, please select the desired account area. It has many different functions, so it is a good idea to have a specific analysis in mind. Ask yourself the specific question:



What do I want to find out?

You can find the sales statistics via **Turnover/turnover statistics**.

Basic functions

Reset (1)	 Please always press the button before starting the settings. Reset button to restore the basic settings.
	 Reset enables all tests, as you can always reactivate.
Save (3)	Via Save you can easily save particularly practical statistics settings. This means that you always have them quickly to hand and do not always have to make the settings again.
	 Please stay in the folder that PC CADDIE automatically suggests. Also pay attention to the naming of the statistics, especially the content/topic should be included in the name.
Loading (2)	When you load a saved statistic Load , you only need to enter the period to adjust. This must be changed after loading.

Important settings



Less is often more - only fill in as much as necessary and not as much as possible.

Period and content

You can set the most frequently required settings with the following information:

Umsatz-Statistik ? _ □ ×

Zeitraum und Inhalt | Filterung | Spezielle Artikel | Tage / Zeit / Club-Statistik

Zeitraum: von: Zeit: Uhr
 bis: Zeit: Uhr
☐ Zeitrahmen täglich bewerten
☐ bis 06:00 Uhr auf den Vortag

Rechnung: von: bis:
 Zahldatum: von: bis:

Diese Informationen drucken:

☒ Einzelbuchungen: Sortieren:
☐ Spezielles Layout:

☐ Tage / Zeit / Club-Statistik

☒ Gruppensummen: Umfang:

Kunden-Filter:

Drucken F8
 ★ Reset F5
 Laden F9
 Speichern F11

- **Period:** Always set the relevant period here.
- **Rate time frame daily** This concerns the daily sales at a certain time e.g. 10.00 to 14.00 within the set period e.g. 01.01.10 to 31.12.10
- **until 06:00 on the previous day** This tick is particularly useful for the catering trade if sales after midnight are to be calculated for the previous day.
- **Einzelbuchungen:** Determine whether you want to print with individual bookings or only totals by unchecking the „Individual bookings“ box.
- You can also select other sorting options for the „Individual bookings“ item, e.g. sorted by customer name (alphabetically), item description, invoice number, home club and cash register layout (with debit and credit bookings).
- **Gruppensummen:** Here you can choose between the individual articles or the product groups.
- **Kunden-Filter:** Auch The person group can be selected.
- If you require „individual persons“, please create a filter with enumeration!

Filtering

Umsatz-Statistik ? _ □ ×

Zeitraum und Inhalt **Filterung** Spezielle Artikel Tage / Zeit / Club-Statistik

Warengruppen: **Wahl**

Buchungstext:

Betragsbereich: von: bis:
☐ Nur ungleich 0

Mwst.-Sätze:

Nur diesen Status: (neutral) 13/13 ✕

FIBU-Export:

FIBU-Konten:

Kassen-Bereich:

Statistik-Bereich: **Wahl**

Buchende Person: **Wahl**

Zahlarten: **Wahl**

Rabatt-Sätze:

Kategorien: ☒ Norm ☐ Famil

Filterung Dropdown:

- (neutral)
- Angebot / Perspektive
- zu berechnen
- Rechnung geschrieben
- Teilbezahlt
- Rechnung oder teilbezahlt
- ✓ Erledigt
- ✓ Alles verbuchte
- Einzug
- zu berechnen am Bis-Datum
- Rechnung oder teilbezahlt am Bis-Datum
- ✓ Erledigt am Bis-Datum
- ✓ Alles verbuchte am Bis-Datum

Buttons: Drucken F8, Reset F5, Laden F9, Speichern F11, Ende

- Differentiate here which product groups you would like to analyse.
- **Only this status** is particularly important in the account area **CLUB** account area, which can be used to print any sales statistics.

Special articles

Umsatz-Statistik ? _ □ ×

Zeitraum und Inhalt Filterung **Spezielle Artikel** Tage / Zeit / Club-Statistik

Nur diese Artikel: ▶ Artikel wählen F3

☐ Negation, d.h. diese Artikel NICHT auswerten

Drucken F8

★ Reset F5

Laden F9

Speichern F11

Ende

- About **Select article** you can tick the desired articles and click **OK** to bring them into the window.
- Please also note the possibility of negation.

Days/Time/Club statistics

Umsatz-Statistik ? _ □ ×

Zeitraum und Inhalt Filterung Spezielle Artikel **Tage / Zeit / Club-Statistik** Drucken F8

☐ Tage / Zeit / Club-Statistik drucken:

Auswertung: Total ▾

Ausrichtung: Von oben nach unten ▾

Angezeigter Wert: Brutto-Betrag ▾

Bezogen auf: Artikel ▾

☐ Zeitunterteilung: von: 06:00 bis: 22:00 Uhr
Zeitintervall: 02:00 Stunden

Filter 1: (neutral) ▾ Definieren

Filter 2: (neutral) ▾ Definieren

Filter 3: (neutral) ▾ Definieren

Filter 4: (neutral) ▾ Definieren

Filter 5: (neutral) ▾ Definieren

Ende

- This area can be very useful for green fee analyses. It can be used to determine the fluctuation during certain periods.
- About **Evaluation** you can analyse individual days, weekdays, clubs, person filters or operators.
- The **Displayed value** can be displayed according to „gross-net value“ or „number“.
- For the **time subdivision** shows how often an item was booked in this period, which is very practical when analysing green fees.
- With the **filters** filters can be further differentiated according to groups of people.

Examples of statistics



Please do not forget to save the practical statistics settings customised to your needs. This means you can load the settings again at any time if required.

Sales statistics with customised layout

Statistics with member characteristics, account text and gross amount in the account

Turnover statistics setting

The screenshot shows the 'Sales statistics' window with a green title bar and a close button. The window has a tabbed interface with 'Time period and content' selected. The right sidebar contains buttons for 'Print (F8)', 'Reset (F5)', 'Load (F9)', 'Save (F11)', and 'Quit'. The main area contains the following settings:

- Time period:** from: 01.01.16, to: 31.12.16. (Annotation 2 points to the 'from' field)
- time:** [empty] o'clock, [empty] o'clock
- ☐ Evaluate time period daily
- ☐ Until 6am of the previous day
- Invoice:** from: . ., to: 16.09.16
- Payment date:** from: . ., to: 16.09.16
- Print this information:**
 - ☒ Separate bookings: Sort: Customer name (Annotation 3 points to the dropdown)
 - ☒ Special layout: Sales characteristics (Annotation 4 points to the dropdown)
 - ☐ Day / Time / Club statistics
 - ☒ Group total: Scope: Individual articles
- Customer filter:** All persons (Annotation 5 points to the dropdown)

- 1. reset
- 2. define date
- 3. sorting
- 4. layout
- 5. tick for payment (next screenshot) under the Filtering tab

Sales statistics

Time period and content
Filter
Special article
Days / Time / Club statistics

Article groups:
Booking text:
Amount area:
from: -999999.00
to: 999999.00
☐ Only other than 0
VAT-Rate:
Only this status: (neutral)
FA-Export: (neutral)
FA-Accounts:
Cash register area:
Statistics area:
Booking person:
Payment method:
Discount rate:
Categories:
☒ Normal
☒ Transfer
☐ In-payment
☒ Cash book
☐ Family
☒ Payments
☐ Other special categories

Print F8
Reset F5
Load F9
Save F11
Quit

Layout

Format editor

Name: Sales characteristics

Format type: List

Lines: 1

Title: Sales characteristics - <DATE>

1/73 (301) | Line | Tab

<L >|<NAME >|<FIRSTNAME>|<OPTION02 >|<OPTION03 >|<XTEXT>

Fields (F2)

Commands

Fonts (F6)

Save format (F11)

Delete format (F5)

File (F9)

Test (F8)

Quit

Layout to copy:

<Z	<NAME	<VORNAME	<MERKMAL02	<MERKMAL03	<XTEXT	<XGRS	<EINTRI	<AUSTRITT
>	>	>	>	>	>	>	>	>

Result:

Turnover from 01.01.16 to 16.09.16

SALES

Status

all booked

Printed: 15.04.19, 14:06 h

No.	Name	First name	Membership	Status	Text	Gross	Entry	Leave
-----	------	------------	------------	--------	------	-------	-------	-------

Account control after contribution allocation



You have allocated the annual contributions and would now like to check them before printing the invoice?

1. Press the button **Reset button**.

2. In the tab **Period** tab, enter the date from... to... tab.
3. The **individual bookings** should be sorted by „Customer name“.
4. Please set the person filter „All persons“, this is the only way you can check whether something has been unintentionally assigned to other persons.
5. You now go to the tab **Filtering** tab and select **Only this person Status:** „to calculate“.
6. Now you can click on **Print** button.



See the result here:

Druck: Umsatz vom 16.11.10 bis 02.01.11 [Fertig]

Kopieren (F6) | Speichern (F7) | Drucken (F8) | Seite 1/1 100% Umsatz vom 16.11.10 bis 02.01.11

Umsatz vom 16.11.10 bis 02.01.11

CLUB

Status zu berechnen

Einzelaufstellung sortiert nach Kundenname

Stand: 16.11.10, 18:25 Uhr

Nr. Eintrag	Datum	Zeit	Mwst	Netto €	Brutto € S	Bez.	Person
1 Jahresbeitrag Aktive	01.01.11		19,0	1050,42	1250,00 J	frhe	Frohgemuth, Heribert
Total				1050,42	1250,00		frhe Frohgemuth, Heribert
2 Jahresbeitrag Passiv	01.01.11		19,0	42,02	50,00 J	kaka	Kainz, Katharina
Total				42,02	50,00		kaka Kainz, Katharina
3 Jahresbeitrag Aktive	01.01.11		19,0	1050,42	1250,00 J	mam2	Maier, Mane
Total				1050,42	1250,00		mam2 Maier, Mane
4 Jahresbeitrag Aktive	01.01.11		19,0	1050,42	1250,00 J	mam1	Maier, Maria
Total				1050,42	1250,00		mam1 Maier, Maria
5 Jahresbeitrag Aktive	01.01.11		19,0	1050,42	1250,00 J	mase	Maier, Sepp
Total				1050,42	1250,00		mase Maier, Sepp
Summe:				4243,70	5050,00 OK:	0,00	0,00

Gruppensummen mit vermerkter Anzahl

Summen pro Gruppe/Artikel

Artikel	Einzel		Total			Bezahlt		
	Netto	Brutto	Netto	Brutto	Zahl	Netto	Brutto	Zahl
Allgemeiner Buchungsbereich			4243,70	5050,00	5	0,00	0,00	0
Jahresbeitrag			4243,70	5050,00	5	0,00	0,00	0
jakt Jahresbeitrag Aktive	1050,42	1250,00	4201,68	5000,00	4	0,00	0,00	0
jpas Jahresbeitrag Passiv	42,02	50,00	42,02	50,00	1	0,00	0,00	0
			4243,70	5050,00	5	0,00	0,00	0

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List for individual payment methods



For example, do you need a list of how much turnover you have generated in cash or by EC card for your cash account area?

- Take the route via **Turnover/turnover statistics** and click on the right on **Reset**, to make sure that the basic settings have been restored.
- In the tab **Period and content** tab, enter the desired date for the period and, if required, tick the box for **Print individual bookings** if required.

Then select the tab **Filter:**

- In the „Payment methods“ line, select under **Choice** select the payment method. These can usually be found at the bottom of the article list.
- Make lists for all desired payment types one after the other.
- If you select several payment types at the same time, the totals of the payment types are added together.
- Now start the printout with **Print** (F8).

Turnover by day of the week or with time division

In our example we take the green fee. You can use this description for all articles and product groups, as well as for analyses for your pro shop or your restaurant.

- Select your cash account area, e.g. **SALES** and again take the path **Turnover/turnover statistics**. Reset with **Reset** to restore the default setting.
- In the tab **Period and content** tab under **Period** tab, enter the date.
- Tick the box next to **individual bookings** off.

- Now switch to the tab **Filter tab**. In the line **merchandise category** line, select the product group for GREENFEE. If the product group GREENFEE contains many items, it may not be possible to print them all on the statistics. In this case, please select individual articles. If you all items in the green fee product group, you will see the complete number of green fees for the day of the week in the 1st column.
- Click further on the **Days/Time/Club statistics** and tick the box next to **Print days/time/club statistics**.
- Select **Evaluation** „Days of the week“.
- Set the following for **Displayed value** to „Number“:

Umsatz-Statistik

Zeitraum und Inhalt

Filterung

Spezielle Artikel

Tage / Zeit / Club-Statistik

☒ Tage / Zeit / Club-Statistik drucken:

Auswertung: Wochentage

Ausrichtung: Von oben nach unten

Angezeigter Wert: Anzahl

Bezogen auf: Artikel

☐ Zeitunterteilung:
 von: 06:00 bis: 22:00 Uhr
 Zeitintervall: 02:00 Stunden

Filter 1: (neutral) Definieren

Filter 2: (neutral) Definieren

Filter 3: (neutral) Definieren

Filter 4: (neutral) Definieren

Filter 5: (neutral) Definieren

Drucken F8

Reset F5

Laden F9

Speichern F11

Ende

With **Print** you get the following view:

Umsatz vom 01.01.10 bis 12.12.10

UMSATZ

Warengruppe		GF										Stand: 12.12.10, 09:36 Uhr	
Zeltraum	Summe	0076543bo	0100bo	0300bo	0400bo	0100bo	0200	es	ew	g9wo			
Montag	Total	8,00	0,00	1,00	4,00	0,00	0,00	0,00	1,00	0,00	2,00		
Dienstag	Total	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Mittwoch	Total	1,00	1,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Donnerstag	Total	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Freitag	Total	5,00	0,00	1,00	3,00	1,00	0,00	0,00	0,00	0,00	0,00		
Samstag	Total	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00		
Sonntag	Total	2,00	0,00	0,00	0,00	0,00	0,00	0,00	1,00	1,00			
Total		16,00	1,00	2,00	7,00	1,00	0,00	0,00	1,00	1,00	3,00		

Summen pro Gruppe/Artikel

		Einzel		Total					
Artikel		Netto	Brutto	Netto	Brutto	Mwst	%	Zahl	
Golfartikel				1092,44	1300,00	207,56	19,0	16	
Greenfee				1092,44	1300,00	207,56	19,0	16	
10abo 0300	10er ABO Greenfee - Einlösung 18 Loch	0,00	0,00	0,00	0,00	0,00	0,0	7	
10abo 0400	10er ABO Greenfee - Einlösung 9 Loch	0,00	0,00	0,00	0,00	0,00	0,0	1	
10abo 0100	10er ABO Greenfee - Verkauf 10er	336,13	400,00	672,26	800,00	127,74	19,0	2	
g9wo	9 L. Greenfee Mo. - Fr.	8100	67,23	80,00	201,69	240,00	38,31	19,0	3
es	Erwachsene Sonn/Felertags	8100	67,23	80,00	67,23	80,00	12,77	19,0	1
00076543	Erwachsene Sonn/Felertags 2 2	8102	67,23	80,00	67,23	80,00	12,77	19,0	1
ew	Erwachsene Wochentags	8011	84,03	100,00	84,03	100,00	15,97	19,0	1
abo 0100	Greenfee - Verkauf 10er	8100	0,00	0,00	0,00	0,00	0,00	0,0	0
abo 0200	Greenfee - einlösung	8100	0,00	0,00	0,00	0,00	0,00	0,0	0
				1092,44	1300,00	207,56	19,0	16	

You can also print a list with time subdivision if you make small changes in the tab **Days/Time/Club statistics** tab (see following image).

- Select **Evaluation** „Total“.
- Tick the box next to **Time allocation** and adjust the times according to your requirements.

Umsatz-Statistik

Zeitraum und Inhalt

Filterung

Spezielle Artikel

Tage / Zeit / Club-Statistik

☒ Tage / Zeit / Club-Statistik drucken:

Auswertung:

Total

Ausrichtung:

Von oben nach unten

Angezeigter Wert:

Brutto-Betrag

Bezogen auf:

Artikel

☒ Zeitunterteilung:
 von: 08:00 bis: 18:00 Uhr
 Zeitintervall: 02:00 Stunden

Filter 1:

(neutral)

Definieren

Filter 2:

(neutral)

Definieren

Filter 3:

(neutral)

Definieren

Filter 4:

(neutral)

Definieren

Filter 5:

(neutral)

Definieren

Drucken F8

Reset F5

Laden F9

Speichern F11

Ende

You will receive the following list and can easily see at which times of day you have most frequently booked green fees.

Umsatz vom . . bis 19.11.10

UMSATZ

Warengruppe		GF											Stand: 19.11.10, 15:43 Uhr		
Zeitraum	Summe	222010130076543bo	0100bo	0300bo	0400bo	0500bo	0100o	0200j	0201	es	gf9wojgreen765	regel			
Alle Tage	Total	37,00	1,00	1,00	6,00	11,00	2,00	1,00	0,00	0,00	1,00	4,00	7,00	1,00	2,00
von 00:00 bis 08:00	1,00	—	—	—	—	—	—	—	—	—	—	—	—	—	1,00
bis 10:00	0,00	—	—	—	—	—	—	—	—	—	—	—	—	—	—
bis 12:00	5,00	—	—	1,00	—	—	—	—	—	—	1,00	2,00	1,00	—	—
bis 14:00	7,00	1,00	—	1,00	3,00	—	—	0,00	0,00	1,00	—	1,00	—	—	—
bis 16:00	13,00	—	—	3,00	4,00	2,00	1,00	—	—	—	2,00	—	—	1,00	—
bis 18:00	3,00	—	1,00	—	—	—	—	—	—	—	—	2,00	—	—	—
bis 24:00	8,00	—	—	1,00	4,00	—	—	—	—	—	1,00	2,00	—	—	—
Total	37,00	1,00	1,00	6,00	11,00	2,00	1,00	0,00	0,00	1,00	4,00	7,00	1,00	2,00	

TIP You can reset at any time with **Reset** to restore the basic settings and try out new settings.

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Financial accounting export, non-exported bookings



This list is only of interest in connection with the module [Accounting export](#).

If you use the accounting export module to export your bookings to DATEV, for example, the 2 most common errors are as follows:

1. Posting cannot be exported because the FNA account number is missing in the article.
2. Posting cannot be exported because it was posted to a date in the past and the period has already been transferred to DATEV.

You can use the sales statistics to check whether postings were not exported and which postings they were. In this case, leave the tick next to **Individual postings** in the tab **Period and content tab**. In the tab **Filter** tab for FIBU export:

Note on the indication of value added tax

It is possible that „crooked“ VAT rates (e.g. 8.0 instead of 8.1) are shown on the sales statistics:

Umsatz vom 01.04.24 bis 30.04.24 [Fertig]

Kopieren

F6

Speichern

F7

Drucken

F8

Seite 1/167%Umsatz vom 01.04.24 bis 30.04.24

Umsatz vom 01.04.24 bis 30.04.24

KASSE

Stand: 01.05.24, 17:46 Uhr

Nr. Eintrag	Datum	Zeit	Mwst	Netto CHF	Brutto CHF	S	Bez.	Person
1	05.04.24	07:47B	8.1	18.50	20.00	N	OK	
2	07.04.24	08:13B	8.1	9.25	10.00	N	OK	
3	07.04.24	08:40B	8.1	18.50	20.00	N	OK	
4	07.04.24	13:21B	8.1	4.63	5.00	N	OK	
5	07.04.24	13:21B	8.1	-4.63	-5.00	N	OK	
6	07.04.24	13:21B	8.1	4.63	5.00	N	OK	
7	07.04.24	13:21B	8.1	-4.63	-5.00	N	OK	
8	07.04.24	15:59B	8.1	4.63	5.00	N	OK	
9	08.04.24	09:56B	8.1	18.50	20.00	N	OK	
10	08.04.24	13:37B	8.1	4.63	5.00	N	OK	
11	11.04.24	10:22B	8.1	18.50	20.00	N	OK	
12	11.04.24	13:18B	8.1	4.63	5.00	N	OK	
13	12.04.24	07:52B	8.1	4.63	5.00	N	OK	
14	12.04.24	11:50B	8.1	4.63	5.00	N	OK	
15	12.04.24	15:05B	8.1	4.63	5.00	N	OK	
16	13.04.24	09:13B	8.1	4.63	5.00	N	OK	
17	13.04.24	11:45B	8.1	9.25	10.00	N	OK	
18	13.04.24	13:18B	8.1	4.63	5.00	N	OK	
19	18.04.24	12:13B	8.1	4.63	5.00	N	OK	
20	20.04.24	12:42B	8.1	9.25	10.00	N	OK	
21	20.04.24	13:16B	8.1	9.25	10.00	N	OK	
22	24.04.24	11:51B	8.1	9.25	10.00	N	OK	
23	25.04.24	09:57B	8.1	4.63	5.00	N	OK	
24	25.04.24	09:57B	8.1	-4.63	-5.00	N	OK	
25	25.04.24	09:57B	8.1	4.63	5.00	N	OK	
26	25.04.24	09:57B	8.1	-4.63	-5.00	N	OK	
27	26.04.24	09:13B	8.1	4.63	5.00	N	OK	
28	26.04.24	12:16B	8.1	4.63	5.00	N	OK	
29	27.04.24	12:15B	8.1	9.25	10.00	N	OK	
30	28.04.24	12:51B	8.1	9.25	10.00	N	OK	
31	29.04.24	10:18B	8.1	9.25	10.00	N	OK	
32	29.04.24	11:25B	8.1	18.50	20.00	N	OK	
Summe:				217.43	235.00	OK:	217.43	235.00

Summen pro Gruppe/Artikel

Artikel		Einzel		Total		Mwst	%	Zahl
		Netto	Brutto	Netto	Brutto			
Hardware				217.43	235.00	17.57	8.1	30
Mietartikel				217.43	235.00	17.57	8.1	30
trol 1	Pull-Trolley	4.63	5.00	0.00	0.00	0.00	0.0	0
trol 10505	Pull-Trolley - Gast - 18L	9.25	10.00	46.25	50.00	3.75	8.1	5
trol 10504	Pull-Trolley - Gast - 9L	4.63	5.00	32.40	35.00	2.60	8.0	7
trol 10405	Pull-Trolley - Mitgl. - 18L	9.25	10.00	111.00	120.00	9.00	8.1	12
trol 10404	Pull-Trolley - Mitgl. - 9L	4.63	5.00	27.78	30.00	2.22	8.0	6

PC CADDIE calculates the respective article / product group totals and their net and gross amounts against each other in the sales statistics. This is used to check and overview the totals in the evaluation. Due to rounding differences, especially for small amounts, different percentages may be calculated here. However, the posting and calculation of the tax in the respective sales and individual documents has been posted and shown correctly.

Example 1 - calculated with 20% for the sake of simplicity (this also applies to the respective valid tax

rates of the countries - the currency was deliberately not mentioned in this example):

You sell an item that costs 1.00 gross. At 20% VAT, this corresponds to a net price (rounded down) of 0.83. The tax amount is therefore 0.17. If you now sell this item 100 times in 100 individual receipts, you have a total amount of 83.00 net (100×0.83) and 17.00 tax (100×0.17). Theoretically, you now owe the tax office 17.00. If you add this back in ONE sum, this would correspond to a percentage of 20.48% (and no longer 20% as correctly shown in the individual receipts). However, as the tax office looks at each voucher individually and not the total of the vouchers, the statement is correct.

Example 2 (group totals):

Item 1 costs 1.00 gross and includes 20% ($0.83 \text{ net} + 0.17 \text{ VAT} = 1.00 \text{ gross}$) Article 2 costs 1.00 gross and includes 0%, i.e. no VAT ($1.00 \text{ net} = 1.00 \text{ gross}$). You now sell both items 100 times. We remember our first example and know that this corresponds to 83.00 net for the first item. The second item without VAT corresponds to 100.00 net. We now have a net total of 183.00 and a gross total of 200.00. If we add these amounts together, we arrive at a percentage of 9.3%. Of course, you have not sold an item with such a tax rate, but you will quickly realise that this results in a purely mathematical total and mixed tax rates in the sales statistics. If you wish, you can also switch off this feature in PC CADDIE, in which case tax rates will no longer be shown in the sales statistics. Please contact our support team for more information.